

## Bakery plant with retail network

A bakery with more than 18 years of tradition and experience on the local market, situated in an important city in Transylvania.

The bakery plant produces bakery, confectionary and pastry products. The company is a well known local brand winning a reputation through the quality of the offered products, through perseverance, seriousness and a continuous improvement of the technology it uses.

The company sells the products through its own net of shops (the company has got 12 shops, 2 of these shops are supermarkets with more than 500 square meters each), through a net of private shops (a few hundred in number) through firm contracts with a net of supermarkets and hypermarkets and through contracts with public institutions (hospitals, schools, kindergardens, universities, etc).

The company also owns a Pizzeria and a Restaurant.

The company has got the following certificates: ISO9001, 14001, 18001, 22000

### Equipments

The factory has got modern devices purchased from Italian and Spanish producers: 5 rotation ovens, 4 fireplace ovens and a confectionary oven; it has also got: dividing devices, modeling devices, swelling devices, automatic loading and unloading lines, slice cutting machines, wrapping devices, etc.

The factory has also got the following: 8 refrigerating rooms, a quality checking laboratory, a car wash, a car service. 40% of the equipment mentioned above had been purchased in the last 3 years.

The factory has got a car park with 18 transport vehicles which are in a very good estate (4 of these vehicles have got refrigerating installations) and which are sanitary and veterinary authorized and 5 cars.

The shops are equipped with modern installations: centralized selling systems, air conditioning, central heating, video surveillance, alarm systems.

**Real Estate:** Real Property Included (Bakery plant, 9 shops, pizzeria and restaurant)

The bakery runs its activity in a building that had been built 3 years ago, especially designed for the purpose of being a bakery. The circuits and the production flow are established according to the legal norms. The building has got a built surface of 6800 square meters on a field of 7000 square meters and it is situated in the nearby of a future highway. It is a two storey building and it has got all the necessary outfits: warehouses, loading and unloading platforms, laboratory, offices, shower cloakrooms, sanitary units, presentation shop and a concrete yard, etc.

The company also owns a Pizzeria (110 seats) and a Restaurant (330 seats) situated in a two storey building. The resistance structure of the building allows the construction of a two storey hotel (with 24 rooms on each floor). The ground print is of 766 square meters. The building is situated in the in the

center area of the town. A part of the building is rented. The town has very good touristic potential and small number of hotels.

### **Expansion potential**

The company has got a very high development potential. By accessing European funds one can purchase equipment to outfit the free space and the car park could also be enlarged ( only 50% of the funds are necessary). The company uses only 50% of the production space. The sales department has got experienced employees and it is ready to face a new expansion. The value of the existing contracts can be increased and the actual shop net can be increased by opening new shops in the nearby cities and towns.

The company has got extremely qualified employees: bakers, engineers, sellers, accountants, technological engineers and a very efficient sales team.

The company owns an important market quota within its activity area successfully competing with local and national producers.

The vendor wishes to take early retirement. He has got some personal problems.

The owner shall provide full business familiarization and is offering the business for sale as a going concern with further significant growth potential.

Turnover: over 5MN Euro

Price: 5 MN Euro negociable.